

# News Update

# 2016 WFP Annual Meeting The Oakley Court, Windsor, UK

The 9th WFP Annual Meeting took place at The Oakley Court hotel, from 5 - 8 June 2016 in gloriously sunny Windsor, and we would once again like to give a huge 'THANK YOU' to all the members that joined us at this conference. The good weather (which granted us 3 excellent evenings outdoors) combined with the commitment and enthusiasm shown by all attendees made the meeting a very enjoyable and successful event!

Topics discussed during the meeting included payment protection, member commitment and the future of the WFP, and further information will be available to read in the minutes which will be available to view on the WFP website soon, along with the conference photographs.

The one to one meetings, as always, were very successful and many delegates left the conference saying they had gained business as well as new friends!

We look forward to seeing many more of our members in 2017! Dates, destination and venue to be announced soon! See page 6 for more conference photos and details of our award winners!

June 2016

#### Targeted locations for July and August: MAURITANIA and TANZANIA

Please email recommendations for these locations to : gayle@worldfreightpartnership.com

# New Members...



A warm welcome to the member companies who have joined the WFP since our last News Update



#### Silent Transport, Sweden

Some small and medium-sized businesses feel that they are not interesting for the big shipping Companies, sometimes even not preferred. Silent Transport is a family business which shows the great personal commitment to you as a customer. We know that even smaller companies are dependent on efficient transport, fast shipping and freight forwarding in order to succeed. With us, you get a more personal approach and a concern about your goods all the way from your door right up to the customer.

We also have very competitive shipping, good contacts with suppliers, long experience, an extensive network of contacts and we are fast in all documentation and management means that we can help to make your business even more successful.



#### Globe Shipping & Logistics, Nepal

**Globe Shipping & Logistics Pvt Ltd** was established in January 2014. Being one of the rapidly growing logistic company our main aim is to provide international class services to our valued customers.

We provide Air & Ocean freight shipment for exporters and importers. Moreover our office location; *just in front of International Air Cargo Building (Import & Export)* adds another advantage for a quicker response times.

Read more ....

<u>Read more</u>…

# Member News...

## YOYO Global Freight, Denmark

For the second time in a row YOYO is named as a Gazelle company by Børsen (Denmark's Financial Times). Receiving the Gazelle prize both in 2014 and 2015 is an huge honor for us.

The prize is based on the following criteria:

- A company with at least 10 employees.
- A company that can show 4 years of continuous growth in either turnover or gross profit.
- A company that more than doubled turnover or gross profit in the aforementioned 4 year period.

Furthermore, YOYO Global Freight was awarded as the company of the month (February) by a Danish networking group called 'Fynsk Erhverv'.

This 'Fynsk Erhverv' is, as mentioned, a local networking group concentrated upon companies located on Funen. In this group, there are 450 members.

'Fynsk Erhverv' wrote a nice article about YOYO Global Freight, please see link <u>http://fynskerhverv.dk/maanedens-</u> <u>virksomhed-i-starten-var-der-ikke-mange-der-troede-paa-</u> <u>os/</u> – even though I know it is in Danish.



# Member News...



Important information from Andromeda Forwarding & Logistics B.V. regarding SOLAS rules

Debbie Vrolijk-Lampen from Andromeda Forwarding & Logistics has provided us with important information below about SOLAS which we urge all members to take note of. Please note that this information was also sent to all members via the Mailing List on 16th June.

To ensure the safety of seafarers and shore-side workers, with effect <u>from 1 July 2016</u>, the members of the International Maritime Organization (IMO) will start enforcing the Safety of Life at Sea (SOLAS) amendments to require a packed container to have shipper-verified weight (VGM) as a condition for loading onto a ship for export.

This means that we as Andromeda must receive below information of every shipment for export seafreight:

Actual cargo weight without packing + weight of the packing materials used

Opposite you will find more details about the new VGM rule as per 01-07-2016. You can also view this information by <u>clicking here</u>

*If we do not receive the requested information the rule is:* 

#### <u>NO VGM – NO LOAD</u>

Which means that your container will not be loaded on board and extra charges will occur which will be for account and risk of the shipper.

For every new booking as from week 26 we will inform you when the last date is that we need the cargo weight details (this may be different from the customs export document).

Please contact Debbie if you have any further questions.

<u>e-mail</u> : <u>dlampen@androforward.com</u> <u>tel</u>: +31 (0)10 506 1613



# Member News...



## **COMPANY PROFILE** - Dateline International Inc



Dateline International Inc
Taiwan
November 2010
Mr Sidney Chu

Dateline International Inc. (Dateline) was founded on April 7, 1994 in Taipei and we are experts in the specialist forwarding field. Dateline is well recognized as a fullservice, customer-orientated company, and prides itself on being extremely accessible and flexible in this dynamic business.

It's Dateline's policy to offer the best services to meet with the requirements of our customers and to strive to continually improve upon them to ensure each individual customer has maximum market success. With this working ethos, Dateline obtained a new contract with a textile business one year ago, shipping two consol boxes every week from Taiwan to Vietnam, with additional weekly TEUs & FEUs. We are able to obtain such contracts due to our outstanding reputation for reliability, flexibility and logistical systems which meet the client's most critical demands.

Transporting high-tech equipment such as computers, peripherals, photomasks (special permit/license required) as well as wafers etc, is also a large part of our business. Some items require specialist skills both in handling the product and the accompanying customs paper work. Dateline has the experience and know-how to serve the clients in an efficient and reliable manner. Sometimes we are requested to handle large or sensitive equipment/ machinery/testers by airfreight from TPE to SIN, during which our operation runs smoothly and successfully.



#### **OUR SERVICES INCLUDE:**

- Airfreight & Seafreight Forwarding & Consolidation
- Sea/Air Combined Service
- Cargo Consolidation, Groupage & Break Bulk
- Customs Brokerage & Clearance
- Door To Door Service / Free Domicile Service
- Pick Up & Local Delivery
- Documentation, Consulate Visa & Cargo Insurance
- Packaging & Crating, Etc.
- Overtime Service On Request
- Project Shipment

#### CONTACT US...

With our dedication to the highest standards of customer service, we can satisfy all your expectations and requirements. You're welcome to contact us for any needs.

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# **Featured Member...**





### Gloria Catangay gloria.catangay@fairlift.com

#### Fairlift International Logistics Inc, Philippines

- WFP: How long have you been in the industry?
- **GC:** I started twenty five years ago as Sales Coordinator, from thereon I enjoyed my work in this industry. Through this work, I was able to explore many things such as challenges, pressures and achievements as well.

#### WFP: Who or what do you most admire in business?

- **GC:** What I admire most are those who work hard to achieve progress and then flourish. This is really true because this is not impossible to happen. In general, small or big business all went through stages doing different kinds of business and doing great things in their own unique ways and style.
- **WFP:** What is the best piece of advice (business or otherwise) that you have been given?
- **GC:** Working hard to pursue a clean, good and honest service, keeping a positive attitude and trust are the qualities required to stay in the business. Whether small or big income, the same treatment is to be given to each customer.
- WFP: What hobbies do you enjoy (music, sport etc)?
- **GC:** Listening to jazz music and Christian songs. In terms of sports, I used to play badminton, seemingly inexpensive, yet enjoyable.
- WFP: What is your favourite movie?
- GC: Lately, CREED directed by Ryan Coogler
- **WFP:** What book are you reading at the moment?
- **GC:** I'm reading some books about improving sales strategies and techniques but I never got to finish them. I am also interested in motivational books like The Power of Positive Thinking.
- WFP: If you had not become a forwarder what other career would you like to have followed?

**GC:** Probably an Insurance agent or a Real Estate broker.

Please contact us if you would like to be our WFP Featured Member in the near future.

We would be happy to hear from you.



Please send us any information you would like included in our next newsletter!

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## Member messages

"I want to thank everyone and especially Roy and his team for the organization. I hope that all people arrive in perfect condition to their homes. See all of you next year." Paco Gomez – Movilpag, Spain

"It was a great time to see you all again.' Eric Schrade - Globe Cargo GmbH, Germany

"It was a pleasure meeting you all and I hope all had a good trip home? Thank you again all and see you next year if not earlier." Pierre Jensen - Silent Transport, Sweden

"Thank you so much for a fantastic conference. It was so nice to meet you all. Looking forward to see you all again." Therese Wingaard - Alf Andersen, Norway

"Nice & productive meeting, nice people, nice dinner, nice beers night. I hope to see you again verv soon." Ruben Castillo - GoTrans Logistics,

Dominican Republic

"I was really delighted to meet you all. Truly, a great pleasure for me to have attended it amongst you." Emiliano De Gregoris – InterLINK Forwarding, USA Miami CARLED BE AND PARTY AND

"Thank you very much for your warm hospitality in Windsor. (By the way, as its impressive history and marvellous nature, Windsor was the perfect choice.)

Beyond business purposes, I felt as if I was in an old friends meeting." Halit Kocaoglu - Omega Shipping

Turkey AND STATISTICS AND A DES

"It was indeed great experience to be with you all and to know each other personally. A big thank you for the team from Distinct Services for making it successful with ideas and thoughts to develop the network further.' Shiyas P.K. - Masstrans Freight LLC, Abu Dhabi - UAE

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"It was a great time we had in UK. Everything was arranged so nicely & we had great time, fun & joy.'

Yogesh Konde - Sai World Logistics Management Pvt Ltd, Kolkata

# **Memories of Windsor**

A wonderful time was had at our 9th Annual Meeting in Windsor and we thank Cavalier Logistics UK Ltd once again for hosting the meeting and sponsoring the Cocktail Reception.

Below are just some of the photographs which were taken at the conference.

## **COCKTAIL RECEPTION**



## AWARD WINNERS

Before the one to one meetings began, awards were given to the best 3 member companies of 2015 We were delighted to extend our congratulations and announce the following companies as the winners!

#### **1st place Best Member** Company

**YOYO Global Freight**, Denmark

#### 2nd place Best Member Company

**Cavalier Logistics**, USA (excluding Miami)



A special 'Chairman's Award' was presented this year to





#### **3rd place Best Member** Company

Globe Cargo GmbH Germany





## MEETING TIME

help and support to the WFP.



All conference photos will soon be available to view and download in the members area of the WFP website.